Contact List for Agents Wanting to Contract with Companies Who Participate in the ILTCIP (1/2008)

Insurance Company	Policy Type(s)	Type of Agents	Name	Phone Number
Allianz Life Insurance Company	TQ Comprehensive	Brokers	Long Term Care Department	800-950-7372
Bankers Life and Casualty	TQ Comprehensive TQ Facility-Only	Captive	Danny Gordon	(800) 777-5775
Genworth Financial	TQ Comprehensive	Brokers	Service Solutions Unit	888-456-8240
	TQ Facility-Only	Captive	Career Agents Sales Support	877-582-7253
John Hancock	TQ Comprehensive	Brokers Captive	Hotline	800-543-6415
Prudential Insurance	TQ Comprehensive	Brokers	Fred Sherman frederick.sherman@prudential.com	800-362-2366 763-553-8711 (fax)
Metropolitan Life	TQ Comprehensive TQ Facility-Only	Brokers Captive	Resource Line	888-776-3882
Penn Treaty Network America	Comprehensive Facility-Only	Brokers	Marketing	800-362-0700 ext. 5020
State Farm	TQ Comprehensive	Captive	Agency	866-405-9813
United Teachers Associates	TQ Comprehensive	Captive	Jerry Morgan, Member Benefits Advisors, LTD.	800-258-7041, ext. 3357

TQ = Tax Qualified